



Item 1

Call to Order Pledge of Allegiance Roll Call



Item 2

Consent Calendar

- 2.1 Approve Minutes from November 20, 2015 Board Meeting
- 2.2 Approve Next Meeting Location/Time (March 25, 2016 in Sacramento at 1:30 pm)
- 2.3 SJJPA Operating Expense Report



Item 3

Public Comments



Item 4

Approve a Resolution of the Governing Board of the SJJPA, Authorizing the Chair to Execute the Fiscal Year 2016 Agreement for the Provision of Passenger Rail Service on the San Joaquin Corridor Between the National Railroad Passenger Corporation (AMTRAK) and SJJPA.

Stacey Mortensen

- Direct negotiations between Amtrak and SJJPA began in July 2015
- The existing agreement between Caltrans and Amtrak was amended effective October 1st, to continue until Amtrak and SJJPA executed a new agreement, although it was modified to the new actual price cost structure
- Amtrak is now reconciling all advance monthly payments to the actual expenses

The Agreement defines:

- Obligations of the Parties
- The service to be provided
- Performance standards
 - Data Based
 - Delay Minutes Train Operations
 - Customer Service Indices (e-CSI)
 - Observation Based
 - Employee Conduct
 - Rolling Stock Availability/Cleaning/Maintenance
 - Maintenance of Stations
 - Connecting Motor Coach

- Incentives and Assessments
- A process to make service changes
- A process for extra work
- Payment and reconciliation provisions
- Liability and Indemnification
- Dispute resolution
- Inspection and Audit

- This Agreement is based upon the current 6 daily round trip service scenario
- □ The San Joaquin requires a total of 7 sets of equipment for daily operation
- 6 sets are equipped with California Bi-Level Cars, and 1
 is equipped with California Comet Cars
- Additional California Comet cars along with two additional Amtrak F40 Cab/Baggage Car NPCUs and two additional Amtrak Horizon Food Service Car are assigned as protect equipment

 Overall, costs were inflated by 7.12 percent from the FY2014 base year to the FY2016 forecast year

 Inflation for labor costs was 9.13 percent from the FY2014 base to the FY2016 forecast year

- □ For non-labor costs except for fuel, which is based on a separate forecast of the price per gallon, electric traction power and commissions, the inflation rate was 3.68 percent from the FY2014 base to the FY2016 forecast year
- □ These rates are consistent with those provided in the Methodology for Determining Inflation Rates for Amtrak's Route Forecast Model and State Pricing Forecasts from FY2014 Base Actual Costs of February 10, 2015, updated September 21, 2015

Example Cost Categories

- Host Railroad
- Fuel
- Engineers/Conductors
- Equip. Maint.
- Stations (Route)
- Connecting Motor Coach
- Additives

- \$ 7,052,000
- \$ 6,670,000
- \$11,225,000
- \$ 8,159,000
- \$ 4,281,000
- \$19,405,000
- \$ 8,920,282

- □ Ridership estimate for FY16 was held constant at
 1.177M, which generates \$37.324M in ticket revenue
- \$79,230,282M in projected costs*
 (7th train estimates and modeling currently underway)
- \$38,873,282 Required Contribution from State/SJJPA for FY 16
- SJJPA obligation likely to begin with March payment to Amtrak

Staff Recommendation:

 Approve the Resolution of the Governing Board of the SJJPA, Authorizing the Chair to Execute the Fiscal Year 2016 Agreement for the Provision of Passenger Rail Service on the San Joaquin Corridor Between the National Railroad Passenger Corporation and San Joaquin Joint Powers Authority

Staff Recommendation:

Approve the Resolution of the Governing Board of the SJJPA, Authorizing the Chair to Execute the Fiscal Year 2016 Agreement for the Provision of Passenger Rail Service on the San Joaquin Corridor Between the National Railroad Passenger Corporation and San Joaquin Joint Powers Authority.



Item 5

Approve the Mid-Day and Early Morning Full Corridor Schedule and Authorize and Direct the Executive Director to Work with the Chair in Determining the Preferred Schedule and to Negotiate Staffing with Amtrak for the 7th Daily Roundtrip Train and Execute any and All Agreements Associated with the Implementation of the 7th Daily San Joaquin Service Roundtrip

Brian Schmidt

- SJJPA, Caltrans and Amtrak staffs have been working on the implementation of the 7th daily roundtrip on the San Joaquin service since August 2015.
- This work included the development of full corridor and mid-corridor schedules, fleet deployment plans, schedule approval from both Host Railroads (BNSF and UPRR) and Ridership and Revenue Analysis.

- As part of the 7th train review process, meetings with the BNSF were held in Merced to determine a suitable location to layover the train at night to accommodate an early morning mid-corridor start.
- The same review was done for the full length corridor schedule to determine if sufficient space was available in Bakersfield to accommodate a 4th train at night.

- After visiting numerous locations in Merced and in consultation with the BNSF operations personnel, it has been determined the need to construct a layover track in Merced for the mid-corridor start would delay the start of the 7th daily roundtrip by 6 to 8 months.
- In reviewing the availability of space in Bakersfield to accommodate a 4th train at night, there is the capacity to lay a train over immediately.

Approve 7th Daily Round Trip Schedule

- In order to not delay the start of the 7th Daily roundtrip staff recommends moving forward with the full corridor roundtrip, and continue reviewing the two schedules being proposed; an "Early Morning" schedule and a "Mid-Day" schedule.
- These two schedules are currently being reviewed by the Host Railroads and final evaluation of the revenue and ridership is being completed.

The mid-corridor start while not being recommended at this time for the 7th daily round trip will continue to be moved forward as the potential 8th daily roundtrip or reshuffling of the 7 train schedule in the future. To allow all required layover facilities can be constructed in Merced (or other mid-corridor location).

□ Proposed Early Morning Schedule

Train 709	Train 708

Departs: Departs:

Bakersfield	3:45 am	Oakland	3:55 pm
Wasco	4:10 am	Emeryville	4:05 pm
Corcoran	4:46 am	Richmond	4:14 pm
Hanford	5:06 am	Martinez	4:44 pm
Fresno	5:46 am	Antioch-Pittsburg	5:04 pm
Madera	6:11 am	Stockton	5:39 pm
Merced	6:50 am	Modesto	6:07 pm
Denair	7:12 am	Denair	6:21 pm
Modesto	7:25 am	Merced	7:03 pm
Stockton	8:02 am	Madera	7:37 pm
Antioch-Pittsburg	8:30 am	Fresno	8:15 pm
Martinez	8:56 am	Hanford	8:50 pm
Richmond	9:21 am	Corcoran	9:06 pm
Emeryville	9:40 am	Wasco	9:39 pm
Oakland	9:52 am	Bakersfield	10:16 pm

□ Proposed Mid-Day Schedule

Train 1714

Departs:	Departs:
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Bakersfield	11:35 am	Oakland	11:30 am
Wasco	12:01 pm	Emeryville	11:40 am
Corcoran	12:34 pm	Richmond	11:49 am
Hanford	12:53 pm	Martinez	12:19 am
Fresno	1:33 pm	Antioch-Pittsburg	12:39 am
Madera	1:38 pm	Stockton	1:14 pm
Merced	2:37 pm	Modesto	1:42 pm
Denair	2:59 pm	Denair	1:55 pm
Modesto	3:12 pm	Merced	2:24 pm
Stockton	3:52 pm	Madera	2:58 pm
Antioch-Pittsburg	4:22 pm	Fresno	3:35 pm
Martinez	4:53 pm	Hanford	4:09 pm
Richmond	5:18 pm	Corcoran	4:25 pm
Emeryville	5:37 pm	Wasco	4:58 pm
Oakland	5:49 pm	Bakersfield	5:36 pm

- Both schedules have positive and negative impacts on the San Joaquin fleet as it relates to, maintenance of equipment, bus connections, equipment availability and fleet deployment.
- Ridership, revenue and expense analyses for both alternatives is underway and scheduled to be completed by Amtrak in Mid-February.

 To enable sufficient time to begin marketing and complete the negotiations for staffing the trains to meet the April start date, staff is recommending the Executive Director be authorized to work with the Chair in determining the preferred schedule and negotiate the staffing with Amtrak and sign all necessary documents related to the 7th daily roundtrip.

Fiscal Impact:

 Included in the Approved SJJPA Business Plan is \$3,700,000 for implementation of a 7th daily roundtrip beginning in April 2016. Additionally this funding is identified in the FY 2015/2016State Budget for the San Joaquin Service. The funds are provided to the SJJPA by the State as part of the San Joaquin's annual operating budget.

Staff Recommendation:

 Approve the Mid-Day and Early Morning Full Corridor Schedule and Authorize and Direct the Executive Director to Work with the Chair in Determining the Preferred Schedule and to Negotiate Staffing with Amtrak for the 7th Daily Roundtrip Train and Execute any and All Agreements Associated with the Implementation of the 7th Daily San Joaquin Service Roundtrip.



Item 6

Approval of SJJPA FY 2015-16 Advertising Agreement

Dan Leavitt

- A request for proposals (RFP) was released on November 24, 2015.
- SJJPA received 10 responsive proposals by the December 22, 2015 deadline.
- These proposals were reviewed by the SJJPA staff evaluation team and the top-ranked proposers were invited to oral interviews that were held on January 19, 2016.

The top-ranked proposers were:

- Ad Taxi Networks
- Affirm
- Circlepoint
- Glass Agency
- JP Marketing
- ProProse, LLC dba Sagent

- Propose, LLC dba Sagent's proposal received the highest score from the SJJPA staff evaluation team.
- Based on this scoring, SJJPA staff recommends selecting ProProse, LLC dba Sagent for the SJJPA Advertising Services for FY 2015-16.
- The ProProse, LLC dba Sagent technical proposal was included in the briefing materials

Fiscal Impact:

 As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$465,500.

 These funds have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

Approve Agreement 16-J-18-00 of the San Joaquin Joint Powers Authority Authorizing a Five-Month Agreement for Advertising Services to ProProse, LLC dba Sagent for an Amount Not-To-Exceed \$465,500 from February 1, 2016 – June 30, 2016, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 7

Approval of Marketing and Outreach Agreement for the Bay Area Region

Dan Leavitt

Approval of Outreach Agreement for Bay Area

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received four responsive proposals for the Bay Area Region by the December 23, 2015 deadline.
- These proposals were reviewed by the SJJPA staff evaluation team and the top-ranked proposers were invited to oral interviews held on January 13, 2016.

Approval of Outreach Agreement for Bay Area

The top-ranked proposers were:

- Caribou Public Relations, Inc.
- Circlepoint
- Winter Consulting

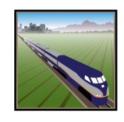
- Circlepoint's proposal received the highest score from the SJJPA staff evaluation team.
 - Circlepoints technical proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$355,500 with \$67,500 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-22-00 of the San Joaquin Joint Powers Authority Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in the Bay Area Region to Circlepoint for an Amount Not-To-Exceed \$355,500 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 8

Approval for Marketing and Outreach Agreement for Sacramento & Northern CA Region

Dan Leavitt

Approval of Outreach Agreement for Sacramento

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received six responsive proposals for the Bay Area Region by the December 23, 2015 deadline.
- These proposals were reviewed by the SJJPA staff evaluation team and the top-ranked proposers were invited to oral interviews held on January 13, 2016.

The top-ranked proposers were:

- Crocker & Crocker
- Flint Spriggs Babb (FSB)
- KP Public Affairs
- Prosio Communications
- KP Public Affairs' proposal received the highest score from the SJJPA staff evaluation team. KP Public Affairs' technical proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$294,000 with \$54,000 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-23-00 of the San Joaquin Joint Powers Authority Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in the Sacramento & Northern CA Region to KP Public Affairs for an Amount Not-To-Exceed \$294,000 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 9

Approve Marketing and Outreach Agreement for Northern San Joaquin Valley Region

Dan Leavitt

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received three responsive proposals for the Northern San Joaquin Valley Region by the December 23, 2015 deadline.
- These proposals were reviewed by the SJJPA staff evaluation team and the top-ranked proposers were invited to oral interviews held on January 14, 2016.

The top-ranked proposers were:

- California Strategic Solutions, Inc.
- Southwest Strategies
- Tuleburg

 California Strategic Solutions, Inc's (CSS) proposal received the highest score from the SJJPA staff evaluation team. CSS's technical proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$355,500 with \$67,500 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-24-00 of the San Joaquin Joint Powers Authority Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in the Northern San Joaquin Valley Region to California Strategic Solutions Inc. for an Amount Not-To-Exceed \$355,500 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 10

Approve Marketing and Outreach Agreement for Central San Joaquin Valley Region

Dan Leavitt

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received two responsive proposals for the Central San Joaquin Valley Region by the December 23, 2015 deadline.
- These proposals were reviewed by the SJJPA staff evaluation team and the top-ranked proposers were invited to oral interviews held on January 14, 2016.

The top-ranked proposers were:

- America Hispanic Consulting Group, Inc.
- Southwest Strategies

America Hispanic Consulting Group's (ASCG)
 proposal received the highest score from the
 SJJPA staff evaluation team. ASCG's technical
 proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$355,500 with \$67,500 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-25-00 of the San Joaquin Joint Powers Authority Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in the Central San Joaquin Valley Region to America Hispanic Consulting Group for an Amount Not-To-Exceed \$355,500 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 11

Approve Marketing and Outreach Agreement for Kings and Tulare Counties

Dan Leavitt

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received one responsive proposals for Kings and Tulare Counties by the December 23, 2015 deadline.
- This proposal was reviewed by the SJJPA staff evaluation team and this proposer was invited to oral interviews held on January 15, 2016.

The top-ranked proposer was:

Southwest Strategies

 Southwest Strategies proposal received the highest score from the SJJPA staff evaluation team. Southwest Strategies technical proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$151,500 with \$31,500 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-26-00 of the San Joaquin Joint Powers Authority Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in Kings and Tulare Counties to Southwest Strategies for an Amount Not-To-Exceed \$151,500 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 12

Approve Marketing and Outreach Agreement for Kern County

Dan Leavitt

- Staff released Request for Proposals (RFPs) for this work on November 24, 2015.
- The SJJPA received three responsive proposals for Kern County by the December 23, 2015 deadline.
- This proposal was reviewed by the SJJPA staff evaluation team and this proposer was invited to oral interviews held on January 15, 2016.

The top-ranked proposers were:

- JP Marketing
- Providence Strategic Consulting, Inc.
- Southwest Strategies

Providence Strategic Consulting Inc.'s (PSCI)
 proposal received the highest score from the
 SJJPA staff evaluation team. PSCI's technical
 proposal was included in the briefing materials.

Fiscal Impact:

- As established in the approved SJJPA Marketing and Outreach Plan, the Agreement is for \$151,500 with \$31,500 of these funds for FY 2015-16.
- The funds for FY 2015-16 have been provided to the SJJPA by the State as part of the SJJPA's annual marketing and outreach budget.

Recommendation:

 Approve Agreement 16-J-27-00 of the SJJPA Authorizing a Two-Year and Five-Month Agreement for Marketing and Outreach Services in Kern County to Providence Strategic Consulting Inc. for an Amount Not-To-Exceed \$151,500 from February 1, 2016 - June 30, 2018, and Authorizing and Directing the Executive Director to Execute the Agreement.



Item 13

San Joaquin Valley Rail Committee Update

Daniel Krause

San Joaquin Valley Rail Committee Update

- The transition of the membership to one that has no elected officials, SJJPA staff or SJJPA Member Agency staff is complete.
- The SJJPA is working to fill these openings:
 - Alternate for Alameda County
 - Alternate for Contra Costa County
 - Alternate for Los Angeles County
 - Two regular members and the alternate for Mariposa County
 - Alternate for Merced County

San Joaquin Valley Rail Committee Update

- The next SJVRC is being planned for either March
 9th or 11th at SJJPA offices in Stockton.
- To encourage attendance at committee meetings by as many members as possible, staff is recommending the establishment of a policy that would allow for some level of compensation for each meeting attended by SJVRC committee members to defray travel costs.
- SJJPA staff is currently examining approaches to provide compensation.

San Joaquin Valley Rail Committee Update

Recommendation:

Direct staff to develop a compensation policy to help committee members defray the travel costs of traveling to SJVRC committee meetings and to present at the March 25, 2016 Board Meeting, along with a new SJJPA policy and adopting resolution for board consideration.



Item 14

Potential Transit and Intercity Passenger Rail Capital Program (TIRCP) SJJPA Applications for April 2016

Dan Leavitt

Potential TIRCP Applications for April 2016

- TIRCP Guidelines will be released February 4, 2016
- Applications are due April 5, 2016
- Two year program with between \$400 million \$1.3 billion in funding.
- No restrictions regarding amount of proposal
 - Should be scalable.
- Proposals must have GHG reduction benefit.
- Next round (2018) will be for a five-year program.

Potential TIRCP Applications for April 2016

- Action Item at March 25, 2016 SJJPA Board Meeting.
- 8th Daily Round Trip (Mid-Corridor Start)
 - Oakland to Merced or Fresno
 - Station/Parking Needs
 - Use Prop 1B funds for Layover Facility (match)
 - Equipment



Item 15

San Joaquin Operations Update

- Positive Train Control (PTC)
- Critical Path for Deployment of the 7th Daily Round Trip
- Ridership, On-Time Performance & Train Delay Information

Brian Schmidt

Positive Train Control

Positive Train Control:

- Amtrak is on schedule to have on-board PTC equipment installed by mid-2016 and begin static testing of the equipment.
- BNSF and UPRR are schedules are to validate the track configuration portion of PTC in 2016.

San Joaquin Operations Update

Main Reasons for Train Delays for October 1, 2015
 through December 31, 2015

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    Initial Terminal Delays - 24
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Mechanical Delays (Trains)

Ave Delay – 23 minutes

San Joaquin Operations Update

Main Reasons for Train Delays for October 1, 2015
 through December 31, 2015

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Late Bus Connections - 88
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Ave. Delay -17 minutes

Initial Terminal Delays

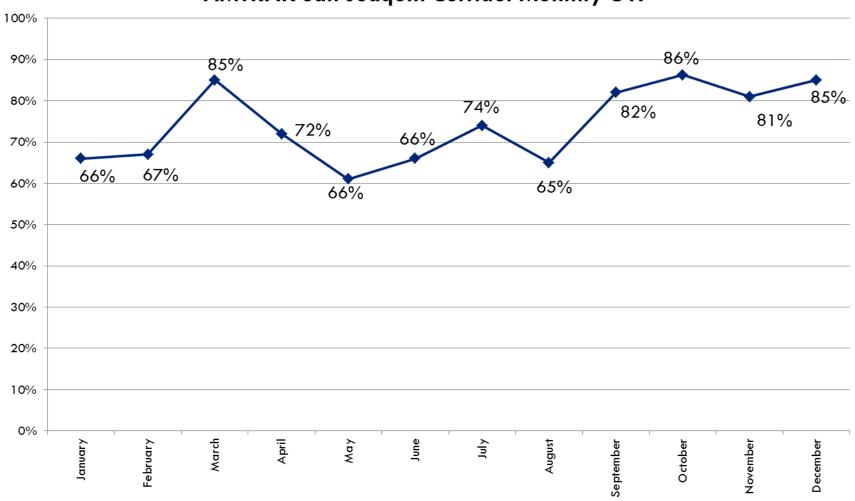
Bakersfield or Sacramento – 49 – 56%

In Route Delays

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Stockton & Martinez- 22 - 25%
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San Joaquin On Time Performance





San Joaquin On Time Performance

San Joaquin OTP Oct. 1, 2015 thru January 27, 2016

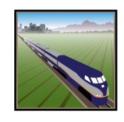
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Trains Operated - 1,392
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- Trains Late205
- FY Year OTP 85.3%
- Jan. OTP 89.5%

FY 2016 Ridership

2016 Ridership 1St Quarter vs. Projected

			%
	FY16	Projected	Diff
San Joaquin	291,406	303,233	-3.9
Capitol Corridor	384,878	367,696	+4.7
Pacific Surfliner	685,297	655,638	+4.5



Item 16

Administrative Matters or Announcements

Correspondence

Stacey Mortensen

Correspondence

- The approval of the 2016 SJJPA Business Plan will be an action item at the March 25, 2016 SJJPA Board Meeting and is to be submitted to CalSTA by April 1, 2016.
- The changes will primarily focusing on providing current numbers for the San Joaquin operating expenses and bringing the plan up-to-date.
- Suggested revisions will be reviewed by the SJJPA
 Working Group and the SJVRC and will be uploaded to
 the SJJPA website for public review prior to the March
 25, 2016 Board Meeting.

Correspondence

- A letter was sent by the CIPR Leadership Coalition to thank US Senator Thune regarding PTC extension.
- A letter was sent by the CIPR Leadership Coalition to the CA Legislature Conference Committee Chairs requesting TIRCP funding be increased to 20% of ongoing Cap & Trade funds.
- E-mails were received from Mr. Spitze (December 4, 2015) regarding his bad experience on the San Joaquin trains and suggestions to have "Emergency Response Plans" and more announcements to passengers to provide information when there are delays.



Item 17

Board Members Comments



Item 18

Adjournment

